

## Renault Twizy

- Model: Twizy Colour
- Transmission: auto
- Colour: White/Blue
- Mileage: 9,081
- Registered: 2012
  
- Owners: 1
- Road tax: ZERO!
- Full-Service History: yes,
- Repairs: small marks, but overall, in fantastic condition
  
- Warranty: 6 months



**ONLY £4,500**

### Description

- 3 hours to charge from a 3-pin plug, 43-45 miles range, top speed 52 mph, and it feels like 152 mph!
- Battery Lease agreement of £37.50 a month plus VAT (Total £45.00)
- Breakdown recovery and free replacement of the batteries 'if' they should fall below 80% capacity.

### The Buying Process

A £250 deposit is needed to secure the car for 10 days.

We can deliver the car up to 70 miles for a £50 fee.

We do not offer finance.

Call us now on **01856 751730** or **07778 298165**

### Situation:

You work as a car dealer at OffleaseOnly and have to prepare a meeting with a potential customer living in London who is hesitating to buy a compact electric vehicle. Get ready to:

- Identify the targets;
- Identify the customer's specific needs;
- Insist on the assets of the product.