

Porsche Cayenne E-Hybrid



A side profile view of a silver Porsche Cayenne SUV. The vehicle is shown from the side, facing right. It features a sleek, aerodynamic design with a sloping roofline and large windows. The wheels are multi-spoke alloy wheels with a silver finish. The background is plain white.

L 4,918 mm W 1,983 mm (with exterior mirrors 2,194 mm) H 1,696 mm



0-60 mph 4.7 s

0-60 km/h
(electric) **6.3 s**

0-100 km/h 5.0 s

0–160 km/h	11.5 s
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0–200 km/h	19.1 s
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Figure 10 is a line graph showing torque and power curves for three different power sources: Electric motor, Combustion engine, and Total system. The x-axis represents engine speed in rpm, ranging from 0 to 6500. The left y-axis represents torque in Nm, ranging from 0 to 700. The right y-axis represents power in kW and hp, ranging from 0 to 462. The Electric motor (dashed line) has a peak torque of 450 Nm at 2500 rpm and a peak power of 100 kW at 2500 rpm. The Combustion engine (solid line) has a peak torque of 550 Nm at 5500 rpm and a peak power of 250 kW at 5500 rpm. The Total system (thick solid line) has a peak torque of 720 Nm at 5500 rpm and a peak power of 350 kW at 5500 rpm.

* Maximum system power / Maximum system torque. The technical data may vary from country to country.
Cayenne E-Hybrid: Combined fuel consumption 3.4 – 3.2 l/100 km; combined energy consumption 20.9 – 20.6 kWh/100 km; CO₂ emissions 78 – 72 g/km

BTS NÉGOCIATION ET DIGITALISATION DE LA RELATION CLIENT

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SITUATION :

You work as a sales advisor at Porsche and have a meeting with a customer who wants to drive in a more eco-friendly way but who doubts that such a SUV might combine power with energy saving.

Use the following hints:

- Its engine
- Its top speed
- Its consumption
- Its CO2 emissions

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