

PARTIE 2 : MISE EN SITUATION

E-BIKES

THAT LOOK AND FEEL LIKE

BIKES!

ELEGANT, LIGHT, AND EFFICIENT

7-Speed \$1,299.00



<p><u>BATTERY</u></p> <p>REMOVABLE</p> <p>36 VOLT (250 WATT-HOUR) 3.5 LBS (1.6 KG) SAMSUNG LI-ION CELLS 2.5-HOUR PLUG-IN CHARGE TIME RANGE: 20-40 MILES (32-64 KM)</p> <p><u>MOTOR</u></p> <p>MANUFACTURER: BAFANG REAR GEARED HUB 250 WATT (400 WATT PEAK) 18.5 MPH (30 KM/HR) TOP SPEED</p> <p><u>LCD DISPLAY</u></p> <p>BATTERY LEVEL, SPEED ODOMETER, AND TIME. 5-LEVEL PEDAL-ASSIST</p>	<p><u>BICYCLE PARTS</u></p> <p>ALUMINIUM ALLOY FRAME ALUMINIUM ALLOY FORK SHIMANO TX-805 MECHANICAL DISC BRAKES ZOOM ALLOY HANDLEBARS AND 90 MM STEM LASCO 46T ALLOY CHAIN RING 27.2 mm Alloy Seat Post SHIMANO ALTUS 7-Speed SHIFTER & Derailleur CST Xpedium Puncture-Resistant 700C X 35 TIRES (50-75 PSI)</p> <p><u>TOTAL WEIGHT</u></p> <p>37 LBS (16.8 KG)</p> <p>Extra Battery, Comfort Seat-Post, and other parts available HERE. Arrives 85% assembled. Assemble yourself or at A bike shop. One-Year WARRANTY AND 7-DAY RETURN POLICY. US SHIPPING: \$45 CANADA SHIPPING: \$90</p>
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SITUATION :

You are a customer advisor at a bike shop in New York. You greet a client who is getting old, he is 69 years old but still wants to ride a bike and use green means of transport. He is looking for a new bike, you advise him and tell him about the Propella E-Bike V4.0

Use the following hints:

- the benefits for his health
- the advantages over an ordinary bike
- the battery
- the fact that it is a green means of transport

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