



MISE EN SITUATION



Blue Bay Resort
AGIA PELAGIA, CRETE



From **£964** Per Family

- 2 Adults + 1 Child
- 7 Nights
- All Inclusive
- Selected UK airports
- 8th October 2021
Year round departures available

Property Facilities

Facilities include two restaurants, three bars, six swimming pools, an open-air theatre, mini market, private parking, bus stop, 24-hour reception with currency exchange service, complimentary Wi-Fi in public areas, and luggage storage.

The spa has a sauna, steam room and a variety of treatments available. On-site activities include mini golf, table tennis, tennis, football, basketball, volleyball, and a gym.

Room Facilities

Blue Bay Resort & Spa has a total of 209 guest rooms spread across the main building and four complexes close by. Each room has views of the sea, gardens or surrounding area and offers daily cleaning, room service, bathroom with shower or bathtub, air-conditioning, minibar, telephone, hairdryer, safe, and satellite TV.

Food, Drink & Entertainment

The main restaurant Amvrosia is a self-service buffet that serves breakfast, lunch and dinner. Local Greek and international dishes and a range of drinks are served here. Panorama restaurant serves a la carte cuisine and has an extensive menu for you to enjoy. Light snacks are available from Breeze snack bar and a wide range of drinks served at Dyonissos bar and Pergola pool bar.

There are themed nights including BBQ and lobster night in the hotel and live entertainment is provided at the open-air theatre.

Adapted from : <https://www.haystravel.co.uk/blue-bay-resort-crete-all-inclusive>

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BTS NEGOCIATION ET DIGITALISATION DE LA RELATION CLIENT
ANGLAIS OBLIGATOIRE **Session 2021**

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You are working for *Hays travel* as a travel agent. You are welcoming a young family who is going on holidays for the first time with their two year old son. They want to relax as much as possible in a sunny location. Prepare your arguments to sell them this all inclusive package.

Use the following hints :

- location
- price
- range of possible activities and experiences

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