

**MISE EN SITUATION**

Fact Sheet

## Porsche Cayenne E-Hybrid



**2,995 cm<sup>3</sup>**  
V6 turbo petrol engine  
with plug-in technology



**253 km/h**  
Top speed



**3.4 – 3.2 l/100 km**  
Fuel consumption combined



**78 – 72 g/km**  
CO<sub>2</sub> emissions



Wheelbase 2,895 mm

L 4,918 mm W 1,983 mm (with exterior mirrors 2,194 mm) H 1,696 mm



**340 kW (462 hp)\***  
5,250 – 6,400 rpm



**700 Nm\***  
1,000 – 3,750 rpm



**2,295 kg**  
Unladen weight (DIN)

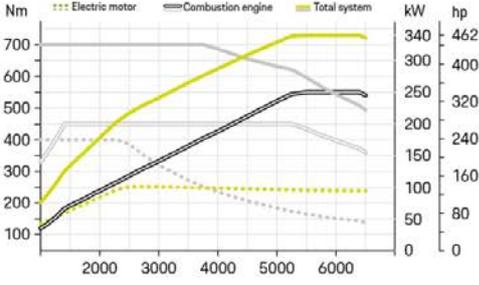


**3,030 kg**  
Gross vehicle weight

### Acceleration

- 0 – 60 mph **4.7 s**
- 0 – 60 km/h (electric) **6.3 s**
- 0 – 100 km/h **5.0 s**
- 0 – 160 km/h **11.5 s**
- 0 – 200 km/h **19.1 s**

### Torque and power



\* Maximum system power / Maximum system torque. The technical data may vary from country to country.  
 Cayenne E-Hybrid: Combined fuel consumption 3.4 – 3.2 l/100 km; combined energy consumption 20.9 – 20.6 kWh/100 km; CO<sub>2</sub> emissions 78 – 72 g/km

# **BTS NÉGOCIATION ET DIGITALISATION DE LA RELATION CLIENT**

## **ANGLAIS OBLIGATOIRE**

**Session 2021**

### SITUATION :

You work as a sales advisor at Porsche and have a meeting with a customer who wants to drive in a more eco-friendly way but who doubts that such a SUV might combine power with energy saving.

Use the following hints:

- Its engine
- Its top speed
- Its consumption
- Its CO2 emissions

BTS Négociation et Digitalisation de la Relation Client		Session 2021
Nom de l'épreuve : Anglais	Code : NDRC/ANG/ORAL/OBL	Page 2 / 2