

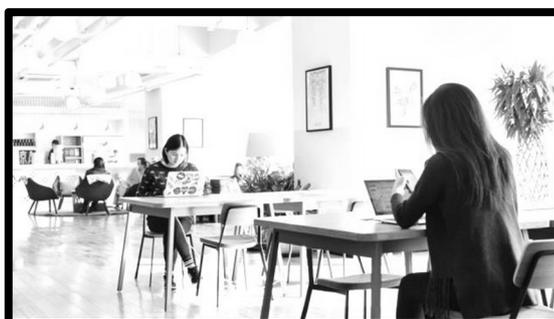
MISE EN SITUATION



5 Merchant Square - London W2 1AY

Office Space & Coworking in Paddington - London

Located a jump away from Paddington Basin, our Merchant Square co-working space is a thriving home for your next venture. Eight floors in this iconic complex are converted office space, designed to foster connection and enhance productivity. Bring your laptop, pick a spot and get to work !



Features >

- Desks From £600/mo
- Guaranteed desk-space in the common area
- 2 credits per month to book conference rooms

Nearby transport >

Paddington Underground Station (5 minute walk)

Included Amenities >

- Phone booths :

These semi-private alcoves provide comfortable sanctuaries on every floor for conducting private calls and video chats.

- Business-class printers :

Every floor has its own space stocked with a business-class printer, office supplies and a paper shredder.

- High-speed Wi-Fi

Hook yourself up to hard-wired Ethernet or secure Wi-Fi, including IT support and guest log-in functionality.

- Meeting rooms :

From brainstorming rooms with whiteboards and high-top tables to conversation rooms for informal meetings to presentation rooms with projectors and speakers, to specialty rooms, we've got you covered.

- Complimentary refreshments :

Stay caffeinated with free micro-roasted coffee, tea and keep your hydration up with refreshing fruit water at every WeWork location.

Source : <https://www.wework.com/en-GB/buildings/5-merchant-square--london>

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BTS NEGOCIATION ET DIGITALISATION DE LA RELATION CLIENT

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You are a junior partner in a booming start-up company called InTime. You want to persuade your two more senior partners to opt for a co-working space at WeWork to solve your office space problems. You are preparing your arguments with information from the WeWork homepage.

Take the following hints into account:

- Affordability and price
- Convenience of the location
- Benefits and guarantees of this offer for your team
- Amenities your company might find interesting

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