

BTS NÉGOCIATION ET DIGITALISATION DE LA RELATION CLIENTS

ANGLAIS OBLIGATOIRE

SESSION 2023

MISE EN SITUATION 11 : DYSON PURIFIER

DYSON TP09 Hepa Cool Formaldehyde Purifier

£600.00



About this product

Dyson's latest purifier captures dust, allergens and bacteria. Even detects and destroys formaldehyde continuously. Captures 99.95% of pollutants as small as 0.1 microns. And Dyson purifiers have powerful Air Multiplier technology to purify the whole room.

Acoustically engineered to be quieter than previous models. 50% quieter in Night mode.

In warmer weather, a powerful stream of purified airflow can cool you down. Oscillates up to 350.

- Suitable for room size up to 27m².
- 10 speed settings.
- Filter included.
- Size H105, W20.4 , D22cm.
- Manufacturer's 2 year guarantee.
- Noise level 59dB.
- Auto shut-off.
- Night light.
- 2.7m cable.

SITUATION :

You work as a sales advisor at Currys . You meet a potential customer who is hesitating to buy the Dyson Purifier. Prepare your arguments to reassure and convince him/her and satisfy his/her needs. He / She is worried about:

- The efficiency of the purifier
- The health benefits
- The after-sales service
- The price