

MISE EN SITUATION

ELEMAX: ergonomic massage chair for home and work



£.249

Cooling, Heat & Massage Chair

- Body temperature regulation and massage for enhanced comfort and health
- Dual fans providing active cooling air flow
- 4 Combinations of Massage
- Therapeutic Heating Technology
- Dynamic Variable Lumbar (DVL)™ support
- 10 Ergonomic Features

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Battery Power

Use the X-HMT® Massage Chair while on Battery Power or Charging

Charge from your laptop or computer

The X-HMT® comes with a USB charging cord making this the most versatile massage chair out there. Easily charge your X-HMT® massage chair through your computer or device and let it work for you during your day.

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Situation:

You work as a sales advisor for Argos. You meet a potential customer who is interested in buying an ergonomic chair. He/ she tells you he spends a good deal of time working from home, sitting at his/her desk, and choosing the right office chair is essential for him/her.

Try to satisfy his/her needs. You can focus on:

- the price
- the assets of the product
- the benefits for his/her health