

MISE EN SITUATION

DEEBOT N79S – Robot Vacuum Cleaner



ECOVACS Robotics DEEBOT N79S –
 Robot vacuum cleaner –
 High suction with beater brush, auto-self-
 charging, drop sensor -
 works on Hard Floor & Carpet –
 add voice control by combining with an Alexa
 device -
 2 year Warranty

£249.00
£209.98
 you save: **£39.02 (16%)**

About this item :

- Smart App & Voice controls: use Alexa or Google Home Voice commands to direct cleaning. Use the ECOVACS app to customize, schedule & monitor cleaning sessions, accessory status, & receive error alerts. It only supports 2.4GHz Wi-Fi.
- Auto-clean + 4 specialized cleaning modes: smart motion guided Auto-clean mode, plus single room & Spot mode for targeted cleaning, Edge mode for hard-to-clean edges, & Max mode for 2x the normal cleaning power.
- 3 stage cleaning system: industry leading cleaning system that combines high-efficiency vacuum suction, a deep reach HELIX main brush & Dual wide reach side brushes.
- Ecovacs features: includes anti-drop & anti-collision sensors, 100-minute life Lithium battery, auto-return charging, durable protective bumpers, air filtration, anti-scratch finish, a large easy-to-empty dustbin, large wheels for climbing thresholds, etc.
- Accessories: includes N79S Robot Vacuum Cleaner, (1) main brush, (2) side brushes, (1) docking station, reliable customer support and our worry-free 24-month warranty.
- No smart home hub required.

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| Brand | ECOVACS |
| Colour | Bronze Metallic |
| Product dimensions | 33 x 33 x 7.8 cm |
| Material | Plastic |
| Item weight | 3.56 kilograms |
| Customer reviews | 4.4 out of 5 stars 3,707 ratings |
| Best sellers rank | 1 in robotic vacuums |
| Delivery information | We can deliver products in mainland UK |
| Date first available | 28 Jun. 2018 |



V-shaped main brush



Selective cleaning modes



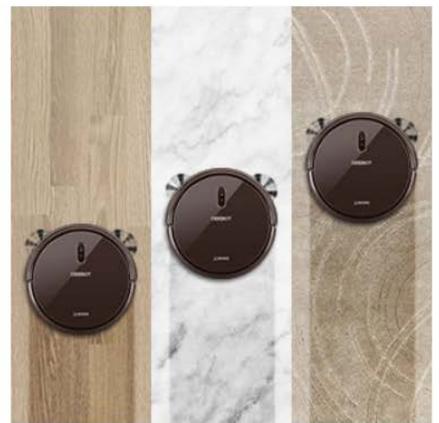
Intelligent Protection



Easy to Navigate



Automatic charging



Easily Adjust Suction Power

SITUATION:

You work as a sales advisor at a household appliances store and have a meeting with busy customers who are hesitating to buy a robotic vacuum cleaner. Prepare your arguments to reassure and convince them and satisfy their needs. Use the elements above to imagine your arguments. You could focus on:

- The warranty
- The different programs and accessories
- The efficiency of this device
- The compatibility with voice controls and the ECOVACS app.