

MISE EN SITUATION



NordicTrack Commercial S22i Studio Cycle with 22” HD Touchscreen
\$1,499.99

Features

EXPANDED 30-Day iFIT Family Membership Included

Your S22i Studio Cycle includes a 30-day iFIT family membership. Create up to 5 adult profiles that can access every workout, every trainer, and every studio session at the push of a button.

UPGRADED 22” Smart HD Touchscreen

Follow your iFIT Trainer on the stunning 22-inch Smart HD touchscreen with enhanced graphics and wifi connectivity. Plus, access your workout stats and training progress with the swipe of a finger.

ENHANCED Automatic Trainer Control

Your iFIT Trainer controls your S22i's -10% decline, 20% incline capabilities, and 24 digital resistance levels to mimic the natural terrain of your iFIT workout — From Japan to Germany and everywhere else.

Situation :

You are a salesperson and a young mother is hesitating to buy it.

Talk about : - the customer's needs and budget.

-the advantages of this product and exercising at home.

- the after sales service and the guarantee.

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